## **CET Sample Test – True/False Answers:**

- 1. If most of the instructions to escrow holder are satisfied, it is o.k. for you to close escrow. *False* the key word here is "most". As you know ALL of the instructions must be satisfied.
- 2. FNMA are the initials for the Federal National Mortgage Association. *True*
- 3. Notes made in an escrow file (by you or the escrow officer) can say anything you want them to say because they can never be submitted into court should a legal matter arise on the file. *False*. All notes, messages, documentation can be demanded by either party to a legal action. It is very important that notes contain the date, time and information.
- 4. When you receive a Statement of Information from a principal, it is wise to check the preliminary title report to see if one has been requested by the title company. *False.* The Statement of Information is very critical in determining any liens that may be against the principals.
- 5. The County Tax Assessor collects Real Property Taxes. *False.* Real Property Taxes are <u>collected</u> by the County Tax <u>Collector</u>. The Tax Assessor assesses the tax amounts.
- 6. A good escrow technician will always give anyone that calls any information that they may need with regards to an escrow file. *False*. Key words in the question are WILL ALWAYS and ANYONE. It is important when someone requests information about a file that you find out who the person calling is and what their relationship is to the transaction.
- 7. When signing loan documents, it is o.k. for you to tell the Borrower that the interest rate they are paying seems to be a bit higher than the last set of loan documents you just signed up. *False*. You are never to give any type of advice and/or comments with regards to the terms of anyone's loan. You do not know what was involved in the Borrowers credit history to obtain the loan. You are not a lender and absolutely cannot give any advice regarding terms. Even the most innocent comment made may end up "blowing" the deal and leaving escrow open to many legal issues.
- 8. The grant deed is executed by the Seller. *True*

- 9. For purposes of title insurance, an unmarried woman is the same as a single woman. *False*. An unmarried woman is one who was previously married but is now legally divorced. A single woman is one who has never been married.
- 10. "Community Property" is title held by any two people. *False*. Title may only be held as community property between a husband and a wife who are married to each other
- 11. You cannot credit commission from a broker to a buyer that is short funds to close without telling anyone. *True*. This is referred to as a "forced closing". If there is a lender involved, they may require the buyer to deposit a specified amount of their own funds for the down payment and/or closing costs. Or, the buyer may not intentionally deposit all closing funds to stall the closing.
- 12. The term CC&R's refers to covenants, conditions and restrictions. *True*
- 13. The First Installment of taxes are due on February 1st. *False*. The first installment of taxes is due on November 1 and delinquent after December 10. The second installment of taxes is due on February 1 and delinquent after April 10.
- 14. A CLTA standard owner's policy of title insurance will insure the buyer. *True*
- 15. A tenant who executed a lease is called the lessee. *True*
- 16. An escrow holder cannot prepare documents or escrow provisions that go beyond the customary duties of an escrow officer, as this would constitute the unlawful practice of law. *True*
- 17. Each of the principals to an escrow has the right to see all the instructions of every person in the escrow. *False.* The principals are allowed to see the instructions that have an effect on them only. Such as the buyer has no right to see the seller's payoff demand it has no effect on the buyer.
- 18. An attorney in fact may convey the principal's property to himself. *False.* An attorney in fact may not use those powers to benefit themselves.
- 19. An escrow must be kept confidential. *True.* We have a fiduciary responsibility to all parties to keep the information regarding an escrow confidential to outside parties.
- 20. An escrow officer should be partial to the buyer. *False.* An escrow officer is a neutral "third party" to the transaction.

- 21. A "condition" is not essential to an escrow transaction. *False.* Documents and funds are placed into escrow to be held until a specific "condition" is performed/completed. Such as:

  The seller deposits an executed Deed to the property with the "condition" that it is not to be recorded until the funds are available to the seller.
- 22. It is one of the duties of an escrow agent to police escrows for compliance with the Truth in Lending Act. *False.* The Truth in Lending Act governs lenders and mortgage brokers.
- 23. When a judgment debtor pays a judgment, he is entitled to a Satisfaction of Judgment. *True.* Upon payment in full, the creditor executes the satisfaction and files it with the court and records it with the County Recorder to indicate it has been satisfied.
- 24. Escrow holders must be very familiar with the different forms of leases as they may have the occasion to draw them in escrow. *False*. *Drawing leases would be considered practicing law and outside the scope of our expertise.*
- 25. The persons executing a Deed of Trust are called the Trustees. *False. Trustors or borrower's execute the Deed of Trust.*